



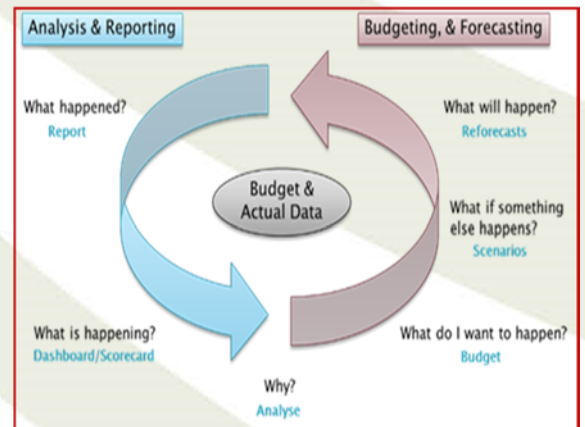
Engelhard Consulting are a team of highly qualified, dynamic business and corporate advisors with considerable experience and professional training in guiding businesses through difficult times, periods of uncertainty and phases of growth.

Financial Forecasting

In times of increasing volatility, business owners have an even greater need for meaningful, accurate, up-to-date financial projections so they can respond to changes in economic conditions rapidly. Having sound forecasts and the ability to measure, recognise issues or opportunities and take prompt action is a key indicator of the company's likelihood of success and can provide a competitive advantage.

Top performing businesses build systems and processes across a range of areas that allow them to respond to changing conditions. These include;

- Ability to re-forecast as market conditions change**
- Ability to track actual performance vs budget/forecast**
- Capability to perform "what if" scenarios**



Engelhard Consulting provide assistance and support to business owners to guide them through the forecasting process to ensure that accurate and meaningful financial forecast are produced that provide the business owners and key stakeholders with insight into the financial direction of the company

The comprehensive 3-way financial forecasts prepared by Engelhard Consulting comprise integrated Profit & Loss, Balance Sheet and Cash Flows along with detailed assumptions that are **immediately presentable to bankers or investors and an essential management tool for business owners.**

INTEGRATED BUSINESS SOLUTIONS